

# MATER MISERICORDIAE HOSPITAL

# REQUEST FOR PROPOSAL FOR

# SUPPLY, INSTALLATION, AND COMMISSIONING OF A TELEMEDICINE PLATFORM UNDER A REVENUE-SHARING AGREEMENT

Tender No: MMH/GEN/25/01

Closing Date: Friday 31<sup>st</sup> January, 2025 at 11.00 am (EA Time)

JANUARY, 2025

## **TABLE OF CONTENTS**

INTRODUCTION	3
SECTION I-INVITATION FOR TENDER	4
SECTION II -INSTRUCTION TO TENDERERS	6
SECTION 2. INSTRUCTIONS TO CONSULTANTS AND APPENDIX	6
2.4APPENDIX TO INSTRUCTIONS TO TENDERERS	23
EVALUATION CRITERIA.	23
2.5 TERMS OF REFERENCE	25
2.6 PRICE SCHEDULE	30
SECTION III GENERAL CONDITIONS OF CONTRACT	31
GENERAL PROVISIONS	31
OBLIGATIONS OF THE CONSULTANT	37
SPECIAL CONDITIONS OF THE CONTRACT	
SECTION IV - STANDARD FORMS	41
4.0 Notes on the Standard Forms	41
4.1 CONFIDENTIAL BUSINESS QUESTIONNAIRE	42
4.2 BIDDER'S DECLARATION	44
4.3 INTEGRITY PACT	45

### **INTRODUCTION**

Mater Misericordiae Hospital (MMH) is seeking to implement a Telehealth platform for its recently launched Chronic Disease Management Program. As telemedicine has been shown to be a successful method of healthcare delivery, then, there is a need to further its use in this newly launched program. Chronic diseases, such as diabetes and hypertension, are a major public health challenge in Kenya. Managing chronic diseases requires continuous care, monitoring, and support. Telemedicine has been shown to be an effective way of managing chronic diseases, improving access to healthcare services and

reducing healthcare costs.

The current political unrest in the country has resulted in widespread disruption, including the closure of roads and other security measures that are making it difficult for patients to access medical care. In such a challenging environment, telemedicine can play a critical role in providing healthcare services to patients in need. By implementing telemedicine, Mater Misericordiae Hospital aims to reach patients who are unable to travel to the hospital by ensuring that they receive timely medical care regardless of their location. Hence a firm is being sourced to **Supply, Install, and Commission and Telemedicine Platform System**.

## SECTION I-INVITATION FOR TENDER DATE OF NOTICE: FRIDAY 31<sup>ST</sup> JANUARY, 2025

#### TENDER REF.: MMH/GEN/25/01

## TENDER NAME: SUPPLY, INSTALLATION, AND COMMISSIONING OF TELEMEDICINE PLATFORM UNDER A REVENUE-SHARING AGREEMENT

- 1.1 The Mater Misericordiae Hospital invites sealed bids from eligible candidates for the SUPPLY, INSTALLATION, AND COMMISSIONING OF TELEMEDICINE PLATFORM UNDER A REVENUE-SHARING AGREEMENT
  - 1 Interested candidates can obtain further information from and download the tender document from the Hospital's website www.materkenya.com/tender.Tenderers who download the tender document must forward their particulars immediately to <u>tenders@materkenya.com</u>; <u>copied</u> to <u>aanyango@materkenya.com</u>, <u>amuema@materkenya.com</u> to facilitate any further clarification or addendum. Inquiries will be made through the same email address.
    - 1.1 Payment of the Tender price is subject the following terms:
  - a) Tenderers who purchased tender document No. MMH/GEN/25/01 which closed on Friday 31<sup>st</sup> January, 2025 shall be exempted from paying the prescribed tender fee. In this case, the previous Mpesa message or a copy of the receipt that was obtained from our Casualty cashier must be attached to the tender response document.
  - b) New participants shall pay a non-refundable fee of Kshs 2,000.00 via M-pesa (Paybill526000; Ac. No. "Your Company Name, Tender No. provided"). The M-pesa payment message or an original receipt obtained from our Casualty cashier shall be printed and attached to the tender response document.
    - 1.2 Prices quoted should be net inclusive of all taxes, and delivery costs, must be in Kenya Shillings and shall remain valid for 150 days from the closing date of the tender.
    - 1.3 In addition, invited tenderers must take note of all mandatory requirements of this tender as highlighted in the Appendix to Instructions to Tenderers; Mandatory Requirements, Technical Requirements, Price Schedules, and other pertinent information.

1.3.1 Completed tender documents are to be enclosed in a plain sealed and marked envelope clearly labeled the Tender Number and Name with the instructions "Do not open before "Friday 31<sup>st</sup> January 2025" and will be addressed to

THE CHIEF EXECUTIVE OFFICER THE MATER MISERICORDIAE HOSPITAL P. O. BOX 30325 - 00100, NAIROBI

- 1.3.2 Dropped at the Tender Box located at the reception of the Administration Block, 3rd Floor.
- 1.3.3 Mater Misericordiae Hospital is a Corruption free environment. Any Pressure, influence attempt should report to the Chief Executive Officer

## SECTION II -INSTRUCTION TO TENDERERS SECTION 2. INSTRUCTIONS TO CONSULTANTS AND APPENDIX

Section 2(a). Instructions to Consultants (ITC)

Instructions to Consultants, shall not be modified. Any necessary changes, to address specific issues, to supplement, but not over-write, the provisions of the Instructions to Consultants (ITC), shall be introduced through the Appendix only.

#### A. GENERAL PROVISIONS

#### 1. Meanings/Definitions

- a) "Affiliate(s)" means an individual or an entity that directly or indirectly controls, is controlled by, or is under common control with the Consultant.
- b) "Applicable Law" means the laws and any other instruments having the force of law in Kenya.
- c) "Procuring Entity" means the entity that is carrying out the consultant selection process and signs the Contract for the Services with the selected Consultant.
- d) "Consultant" means a legally established professional consulting firm or an entity that may provide or provide the Services to the Procuring Entity under the Contract.
- e) "Contract" means a legally binding written agreement signed between the Procuring Entity and the Consultant and includes all the attached documents listed in its Clause
   1 (the General Conditions of Contract (GCC), the Special Conditions of Contract (SCC), and the Appendices).
- f) "Appendix" means an integral part of the Instructions to Consultants (ITC) Section2thatisusedtoreflect specific assignment conditions to supplement, but not to over-write, the provisions of the ITC.
- g) "Day" means a calendar day unless otherwise specified as "Business Day". A Business Day is any day that is an official working day in Kenya and excludes official public holidays.
- h) "Experts" means, collectively, Key Experts, Non-Key Experts, or any other personnel of the Consultant, Sub-consultant or Joint Venture member(s).
- "In writing "means communicated in written form such as by mail, or e-mail, including, if specified in the Appendix, distributed or received through the electronicprocurement system used by the Procuring Entity with proof of receipt.
- j) "Joint Venture (JV)" means an association with or without a legal personality distinct from that of its members, of more than one Consultant where one member has the authority to conduct all business for and on behalf of any and all the members of the JV, and where the members of the JV are jointly and severally liable to the Procuring

Entity for the performance of the Contract.

- k) "Key Expert(s)" means an individual professional whose skills, qualifications, knowledge and experience are critical to the performance of the Services under the Contract and whose CV is considered in the technical evaluation of the Consultant's proposal.
- 1) "ITC" (this Section2 of the RFP) means the Instructions to Consultants that provides the Consultants with all information needed to prepare their Proposals.
- m) "Letter of RFP" means the letter of invitation being sent by the Procuring Entity to the Consultants.
- n) "RFP" means the Request for Proposals to be prepared by the Procuring Entity for the selection of Consultants.
- o) "Services" means the work to be performed by the Consultant pursuant to the Contract.
- p) "Sub-consultant" means an entity to whom the Consultant intends to subcontract any part of the Services while the Consultant remains responsible to the Procuring Entity during the whole performance of the Contract.
- v) "Terms of Reference (TORs)" means the Terms of Reference that explains the objectives, scope of work, activities, and tasks to be performed, respective responsibilities of the Procuring Entity and the Consultant, and expected results and deliverables of the assignment.

## 2. Introduction

- 2.1 The Procuring Entity named in the Appendix intends to select a Consultant from those listed in the Request for Proposals (RFP), in accordance with the method of selection specified in the Appendix.
- 2.2 The Consultant are invited to submit a Technical Proposal and a Financial Proposal, for consulting services required for the assignment named in the Appendix . The Proposal will be the basis for negotiating and ultimately signing the Contract with the selected Consultant.
- 2.3 The Consultants should familiarize themselves with the local conditions and take them into account in preparing their Proposals, including attending a pre-proposal conference if one is specified in the Appendix . Attending any such pre-proposal conference is optional and is at the Consultants' expense.
- 2.4 The Procuring Entity will timely provide, at no cost to the Consultants, the inputs, relevant project data, and reports required for the preparation of the Consultant's Proposal as specified in the Appendix .

## 3. Conflict of Interest

- 3.1 The Consultant is required to provide professional, objective, and impartial advice, always holding the Procuring Entity's interest's paramount, strictly avoiding conflicts with other assignments or its own corporate interests and acting without any consideration for future work.
- 3.2 The Consultant has an obligation to disclose to the Procuring Entity any situation of actual or potential conflict that impacts its capacity to serve the best interest of the Procuring Entity. Failure to disclose such situations may lead to the disqualification of the Consultant or the termination of its Contract.
- 3.3 Without limitation on the generality of the foregoing, and unless stated otherwise in the Appendix , the Consultants hall not be hired under the circumstances set forth below:
  - *i)* Conflicting Activities

Conflict between consulting activities and procurement of goods, works or nonconsulting services: a firm that has been engaged by the Procuring Entity to provide goods, works, or non-consulting services for a project, or any of its Affiliates, shall be disqualified from providing consulting services resulting from or directly related to those goods, works, or non-consulting services. Conversely, a firm hired to provide consulting services for the preparation or implementation of a project, or any of its Affiliates, shall be disqualified from subsequently providing goods or works or nonconsulting services resulting from or directly related to the consulting services for such preparation or implementation.

*ii)* Conflicting Assignments

Conflict among consulting assignments: A Consultant (including its Experts and Subconsultants) or any of its Affiliates shall not be hired for any assignment that, by its nature, may conflict with another assignment of the Consultant for the same or for another Procuring Entity.

(iii) Conflicting Relationships

Relationship with the Procuring Entity's staff: a Consultant (including its Experts and Sub-consultants) that has a close business or personal relationship with senior management or professional staff of the Procuring Entity who has the ability to influence the bidding process and: (i) are directly or indirectly involved in the preparation of the Terms of Reference for the assignment,(ii) the selection process for the Contract, or (iii) the supervision of the Contract, may not be awarded a Contract, unless the conflict stemming from such relationship has been resolved in a manner that determines there is no conflict to affect this selection process.

iv) Others

Any other types of conflicting relationships as indicated in the Appendix .

#### 4. Unfair Competitive Advantage

4.1 Fairness and transparency in the selection process require that the Consultants or their

Affiliates competing for a specific assignment do not derive a competitive advantage from having provided consulting services related to the assignment in question. To that end, the Procuring Entity shall indicate in the Appendix and make available to all Consultants together with this RFP all information that would in that respect give such Consultant any unfair competitive advantage over competing Consultants.

#### 5. Corrupt and Fraudulent Practices

5.1 Consultant firms or any of its members shall not be involved in corrupt, coercive, obstructive, collusive or fraudulent practice. Consultant firms or any of its members that are proven to have been involved in any of these practices shall be automatically disqualified and would not be awarded a contract.

#### 5.2 Collusive practices

- 5.2 The Procuring Entity requires compliance with the provisions of the Competition Act 2010, regarding collusive practices in contracting. Any Consultant found to have engaged in collusive conduct shall be disqualified and criminal and/or civil sanctions may be imposed. To this effect, Consultants shall be required to complete and sign the "Certificate of Independent Proposal Determination" annexed to the Proposal Form.
- 5.3 In further pursuance of this policy, Consultants shall permit and shall cause their agents (where declared or not), subcontractors, sub-consultants, service providers, suppliers, and their personnel, to permit the Government and its agencies to inspect all accounts, records and other documents relating to any short-listing process, Proposal submission, and contract performance (in the case of award), and to have them audited by auditors, investigators or compliance officers.

#### 6. Eligibility

- 6.1 In selection of Consultants, short-listing shall be composed of firms or individuals who belong to the same line of professional business and who are almost of the same capability.
- 6.2 Unless otherwise specified in the Appendix, the Procuring Entity permits Consultants including proposed experts, joint ventures and individual members from all countries and categories to offer consulting services. The maximum number of members so far JV shall be specified in the Appendix.
- 6.3 The Competition Act of Kenya requires that firms wishing to tender as Joint Venture undertakings which may prevent, distort or lessen competition in provision of services are prohibited unless they are exempt in accordance with the provisions of Section 25 of the Competition Act, 2010. JVs will be required to seek for exemption from the Competition Authority. Exemption shall not be a condition for submission of proposals, but it shall be a condition of contract award and signature. AJV tenderer shall be given opportunity to seek such exemption as a condition of award and signature of contract. Application for

exemption from the Competition Authority of Kenya may be accessed from the websitewww.cak.go.ke

- 6.4 Public Officers of the Procuring Entity, their Spouses, Child, Parent, Brothers or Sister. Child, Parent, Brother or Sister of a Spouse, their business associates or agents and firms/organizations in which they have a substantial or controlling interest shall not be eligible to tender or be awarded a contract.
- 6.5 It is the Consultant's responsibility to ensure that it's Experts, joint venture members, Subconsultants, agents (declared or not), sub-contractors, service providers, suppliers and/or their employees meet the eligibility requirements.

#### **B.** Preparation of Proposals

#### 7. General Considerations

7.1 In preparing the Proposal, the Consultant is expected to examine the RFP in detail. Material deficiencies in providing the information requested in the RFP may result in rejection of the Proposal.

#### 8. Cost of Preparation of Proposal

8.1 The Consultant shall bear all costs associated with the preparation and submission of its Proposal, and the Procuring Entity shall not be responsible or liable for those costs, regardless of the conduct or outcome of the selection process. The Procuring Entity is not bound to accept any proposal and reserves the right to annul the selection process at any time prior to Contract award, without there by incurring any liability to the Consultant.

#### 9. Language

9.1 The Proposal, as well as all correspondence and documents relating to the Proposal exchanged between the Consultant and the Procuring Entity shall be written in the English language.

#### **10.** Documents Comprising the Proposal

- 10.1 The Proposal shall comprise the documents and forms listed in the Appendix .
- 10.2 The Consultant shall declare in the Financial Proposal Submission Form, that in competing for and executing a contract, it shall undertake to observe the laws of Kenya against fraud and corruption including bribery, as well as against anti-competitive practices including bid rigging.
- 10.3 The Consultant shall furnish information on commissions, gratuities and fees, if any, paid or to be paid to agents or any other party relating to this Proposal and, if awarded, Contract execution, as requested in the Financial Proposal Submission Form.

#### 11. Only One Proposal

- 11.1 The Consultant (including the individual members of any Joint Venture) shall submit only one Proposal, either in its own name or as part of a Joint Venture in another Proposal. If a Consultant, including any Joint Venture member, submits s or participates in more than one proposal, all such proposals shall be disqualified and rejected. This does not, however, preclude Sub-consultant, or the Consultant's staff from participating as Key Experts and Non-Key Experts in more than one Proposal when circumstances justify and if stated in the Appendix .
- 11.2 Members of a joint venture may not also make an individual Proposal, be a subcontractor in a separate proposal or be part of another joint venture for the purposes of the same Contract.
- 11.3 Should a Joint Venture subsequently win the Contract, it shall consider whether an application for exemption from the Competition Authority of Kenya is merited pursuant to Section 25 of the Competition Act 2010.

#### 12. Proposal Validity

#### a. Proposal Validity Period

- 12.1 The Appendix indicates the period during which the Consultant's Proposal must remain valid after the Proposal submission deadline.
- 12.2 During this period, the Consultant shall maintain its original Proposal without any change, including the availability of the Key Experts, the proposed rates and the total price.
- 12.3 If it is established that any Key Expert nominated in the Consultant's Proposal was not available at the time of Proposal submission or was included in the Proposal without his/her confirmation, such Proposal shall be disqualified and rejected for further evaluation and may be subject to sanctions in accordance with IT C5.

#### b. Extension of Validity Period

- 12.4 The Procuring Entity will make its best effort to complete the negotiations within the proposal's validity period. However, should the need arise, the Procuring Entity may request, in writing, all Consultants who submitted Proposals prior to the submission deadline to extend the Proposals' validity.
- 12.5 If the Consultant agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal and with the confirmation of the availability of the Key Experts, except asprovidedinITC12.7.

#### 12.6 The Consultant has the right to refuse to extend the validity of its Proposal in which case Issued by Procurement Department; Mater Misericordiae Hospital

11

such Proposal will not be further evaluated.

### b. Substitution of Key Experts at Validity Extension

- 12.7 If any of the Key Experts become unavailable for the extended validity period, the Consultant shall provide a written adequate justification and evidence satisfactory to the Procuring Entity together with the substitution request. In such case, a replacement Key Expert shall have equal or better qualifications and experience than those of the originally proposed Key Expert. The technical evaluations core, however, will remain to be based on the evaluation of the CV of the original Key Expert.
- 12.8 If the Consultant fails to provide a substitute Key Expert with equal or better qualifications, or if the provided reasons for the replacement or justification are unacceptable to the Procuring Entity, such Proposal will be rejected.

#### c. Sub-Contracting

12.9 The Consultant shall not subcontract the whole or part of the Services without reasonable justification and written approval of the Procuring Entity.

#### 13. Clarification and Amendment of RFP

- 13.1 The Consultant may request a clarification of any part of the RFP during the period indicated in the Appendix before the Proposals' submission deadline. Any request for clarification must be sent in writing, or by standard electronic means, to the Procuring Entity's address indicated in the Appendix. The Procuring Entity will respond in writing, or by standard electronic means, and will send written copies of the response (including an explanation of the query but without identifying its source) to all Consultants. Should the Procuring Entity deem it necessary to amend the RFP as a result of a clarification, it shall do so following the procedure described below:
- 13.2 At any time before the proposal submission deadline, the Procuring Entity may amend the RFP by issuing an amendment in writing or by standard electronic means. The amendment shall be sent to all invited Consultants and will be binding on them. The Consultants shall acknowledge receipt fall amendments in writing.
- 13.3 If the amendment is substantial, the Procuring Entity may extend the proposal submission deadline to give the Consultants reasonable time to take an amendment in to account in their Proposals.
- 13.4 The Consultant may submit a modified Proposal or a modification to any part of it at any time prior to the proposal submission deadline. No modifications to the Technical or Financial Proposal shall be accepted after the deadline.

#### 14. Preparation of Proposals–Specific Considerations

- 14.1 While preparing the Proposal, the Consultant must give particular attention to the following:
  - (a) If a Consultant considers that it may enhance its expertise for the assignment by associating with other consultants in the form of a Joint Venture or as Sub-consultants, it may do solon gas only one Proposal is submitted, in accordance with ITC 11. Above. A Consultant cannot associate with shortlisted Consultant(s). When associating with non-shortlisted/non-invited firms in the form of a joint venture or a sub-consultancy, the shortlisted/invited Consultant shall be a lead member. If shortlisted/invited Consultant associates with each other, any of them can be a lead member.
  - (b) The Procuring Entity may indicate in the Appendix the estimated amount or Key Experts' time input (expressed in person-month), or the Procuring Entity's estimated total cost of the assignment, but not both. This estimate is indicative and the Proposal shall be based on the Consultant's own estimates for the same. This clause shall not apply when using Fixed Budget selection method.
  - (c) For assignments under the Fixed-Budget selection method, the estimated Key Experts' time input shall not be disclosed. Total available budget, with an indication whether it is inclusive or exclusive of taxes, is given in the Appendix , and the Financial Proposal shall not exceed this budget.
  - d) Key Experts shall not appear in more than one proposal unless so allowed in the Appendix . Invited firms must confirm and ensure their Key experts do not appear in proposal of other invited firms, otherwise proposals with Key experts appearing in other proposals will be rejected.

#### 15. Technical Proposal Format and Content

- 15.1 The Technical Proposal shall be prepared using the Standard Forms provided in Section 3 of the RFP and shall comprise the documents listed in the Appendix under ITC 10.1. The Technical Proposal shall not include any financial information. A Technical Proposal containing material financial information shall be declared non-responsive.
- 15.2 Consultant shall not propose alternative Key Experts. Only one CV shall be submitted for each Key Expert position. Failure to comply with this requirement will make the Proposal non-responsive.

## 16. Financial Proposal

16.1 The Financial Proposal shall be prepared using the Standard Forms provided in Section 4 of the RFP. It shall list all costs associated with the assignment, including (a) remuneration for Key Experts and Non-Key Experts, (b) reimbursable expenses indicated in the Appendix . Irrespective of the consultant selection method, any Consultant that does not submit itemized and priced financial proposal, or merely refers the Procuring Entity to other legal instruments for the applicable minimum remuneration fees shall be considered non-

responsive.

### a. Price Adjustment

16.2 For assignments with a duration exceeding 18 months, a price adjustment provision for foreign and/or local inflation for remuneration rates apply if so, stated in the Appendix .

## b. Taxes

16.3 The Consultant and its Sub-consultants and Experts are responsible for meeting all tax liabilities arising out of the Contract unless stated otherwise in the Appendix . Information on taxes in Kenya is provided in the Appendix .

## c. Currency of Proposal

16.4 The Consultant may express the price for its Services in the currency or currencies as stated in the Appendix . If indicated in the Appendix , the portion of the price representing local cost shall be stated in Kenya Shillings.

## d. Currency of Payment

16.5 Payment under the Contract shall be made in the currency or currencies in which the payment is requested in the Proposal.

## C. SUBMISSION, OPENING AND EVALUATION

## 17. Submission, Sealing, and Marking of Proposals

- 17.1 The Consultant shall submit a signed and complete Proposal comprising the documents and forms. Consultants shall mark as "CONFIDENTIAL" information in their Proposals which is confidential to their business. This may include proprietary information, trade secrets or commercial or financially sensitive information. The submission can be done by mail or by hand. If specified in the Appendix, the Consultant has the option of submitting its Proposals electronically.
- 17.2 An authorized representative of the Consultant shall sign the original submission letters in the required format for both the Technical Proposal and the Financial Proposals and shall initial all pages of both. The authorization shall be in the form of a written power of attorney attached to the Technical Proposal.
- 17.3 A Proposal submitted by a Joint Venture shall be signed by all members so as to be legally binding on all members, or by an authorized representative who has a written power of attorney signed by each member's authorized representative.

- 17.4 Any modifications, revisions, interlineations, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing the Proposal.
- 17.5 The signed Proposal shall be marked "ORIGINAL", and its copies marked "COPY" as appropriate. The number of copies is indicated in the Appendix. All copies shall be made from the signed original. If there are discrepancies between the original and the copies, the original shall prevail.

#### **18.** Sealing and Marking of Proposals

- 18.1 The firm shall deliver the Proposals in a single sealed envelope, or in a single sealed package, or in a single sealed container bearing the name and Reference number of the assignment, addressed to the Procuring Entity and a warning "DO NOT OPEN BEFORE...... (The time and date for proposal opening date". Within the single envelope, package or container, the Firm shall place the following separate, sealed envelopes:
- 18.2 In the single sealed envelope, or in a single sealed package, or in a single sealed container the following documents shall been closed and shall be addressed as follows:
  - i) in an envelope or package or container marked "ORIGINAL", all documents comprising the Technical Proposal.
  - ii) in an envelope or package or container marked "COPIES", all required copies of the Technical Proposal;
  - iii) in an envelope or package or container marked "ORIGINAL", all required copies of the Financial Proposal; and
- 18.3 The inner envelopes or packages or containers shall:
  - i) Bear the name and address of the Procuring Entity.
  - ii) Bear the name and address of the Firm; and
  - iii) Bear the name and Reference number of the Assignment.
- 18.4 If an envelope or package or container is not sealed and marked as required, the *Procuring Entity* will assume no responsibility for the misplacement or premature opening of the proposal. Proposals that are misplaced or opened prematurely will not be accepted.
- 18.5 The Proposal or its modifications must be sent to the address indicated in the Appendix and received by the Procuring Entity no later than the deadline indicated in the Appendix , or any extension to this deadline. Any Proposal or its modification received by the Procuring Entity after the deadline shall be declared late and rejected, and promptly returned unopened.

#### 19. Confidentiality/Canvassing

- 19.1 From the time the Proposals are opened to the time the Contract is awarded, the Consultant should not contact the Procuring Entity on any matter related to its Technical and/or Financial Proposal. Information relating to the evaluation of Proposals and award recommendations shall not be disclosed to the Consultants who submitted the Proposals or to any other party not officially concerned with the process, until the publication of the Contract award information.
- 19.2 Any attempt by Consultants or any one on behalf of the Consultant to influence improperly the Procuring Entity in the evaluation of the Proposals or Contract award decisions may result in the rejection of its Proposal.
- 19.3 Notwithstanding the above provisions, from the time of the Proposals' opening to the time of Contract award publication, if a Consultant wishes to contact the Procuring Entity on any matter related to the selection process, it should do so only in writing.

## 20. Opening of Technical Proposals

- 20.1 The Procuring Entity's opening committee shall conduct the opening of the Technical Proposals in the presence of the Consultants' authorized representatives who choose to attend (in person, or online if this option is offered in the Appendix ). The opening date, time and address are stated in the Appendix. The envelopes with the Financial Proposal shall remain sealed and shall be securely stored by the Procuring Entity or with a reputable public auditor or independent authority until they are opened in accordance with ITC 22.
- 20.2 At the opening of the Technical Proposals the following shall be read out: (i) the name and the country of the Consultant or, in case of a Joint Venture, the name of the Joint Venture, the name of the lead member and the names and the countries of all members; (ii) any modifications to the Proposal submitted before proposal submission deadline; and (iii) any other information deemed appropriate or as indicated in the Appendix.

#### 21. Proposals Evaluation

- 21.1 Subject to provision of ITC 15.1, the valuators of the Technical Proposals shall have no access to the Financial Proposals until the technical evaluation is concluded and after the Procuring Entity notifies all the Consultants in accordance with ITC 22.1.
- 21.2 The Consultant is not permitted to alter or modify its Proposal in anyway after the proposal submission deadline except as permitted under ITC12.7. While evaluating the Proposals, the Evaluation Committee will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.

## 22. Evaluation of Technical Proposals

22.1 The Procuring Entity's evaluation committee shall evaluate the Technical Proposals that have passed the eligibility and mandatory criteria, on the basis of their responsiveness to

the Terms of Reference and the RFP. The eligibility and mandatory criteria shall include the following and any other that may include in the Appendix .

- a) Firm has submitted the required number of copies of the Technical Proposals.
- b) Firm has submitted a sealed financial proposal.
- c) The Proposal is valid for the required number of days.
- d) The Technical Proposal is signed by the person with power of attorney, without material deviation, reservation, or omission.
- e) The Technical Proposal is complete with all the forms and required documentary evidence submitted.
- f) A valid tax compliance certificate or tax exemption certificate issued by the Kenya Revenue Authority for Kenyan firms.
- g) Key Experts are from eligible countries.
- h) Key Experts do not appear in more than one proposal, if so required.
- i) A short-listed firm has not participated in more than one proposal, if so required.
- j) The Consultant is not insolvent, in receivership, bankrupt or in the process of being wound up.
- k) The Consultant, its sub-consultants and experts have not engaged in or been convicted of corrupt or fraudulent practices.
- 1) The firm has not proposed employing public officials, civil servants and employees of public institutions.
- m) The Consultant, its sub-consultants and experts have no conflicts of interest.
- 22.2 Each responsive Proposal will be given a technical score. A Proposal shall be rejected at this stage if it does not respond to important aspects of the RFP or if it fails to achieve the minimum technical score indicated in the Appendix .

#### 23. Public Opening of Financial Proposals

#### 23.1 Unsuccessful Proposals

After the technical evaluation is completed, the Procuring Entity shall notify those Consultants whose Proposals were considered non-responsive to the RFP and TOR or did not meet the minimum qualifying technical score, advising them the following: (i) their Proposal was not responsive to the RFP and TOR or did not meet the minimum qualifying technical score;(ii)provide information relating to the Consultant's overall technical score, as well as scores obtained for each criterion and sub-criterion; (iii) their Financial Proposals will be returned unopened after completing the selection process and Contract signing; and (iv ) notify them of the date, time and location of the public opening of the Financial Proposals and invite them to attend.

23.2 Financial Proposals for QBS, CQS and SSS

Following the ranking of the Technical Proposals, when the selection is based on QBS or CQS, the top-ranked Consultant is invited to negotiate the Contract. Only the Financial Proposal of the technically top-ranked Consultant is opened by the opening committee. All other Financial Proposals shall be returned unopened after the Contract negotiations are successfully concluded and the Contract is signed with the successful Consultant.

When the selection is based on the SSS method and if the invited Consultant meets the minimum technical score required passing, the financial proposal shall be opened and the Consultant invited to negotiate the contract.

#### 23.3 Financial Proposals for QCBS, FBS, LCS

Following the ranking of the Technical Proposals, and after internal approvals, the Procuring Entity shall simultaneously notify in writing those Consultants whose Proposals were considered responsive to the RFP and TOR, and that have achieved the minimum qualifying technical score, advising them the following: (i) their Proposal was responsive to the RFP and TOR and met the minimum qualifying technical score; (ii) provide information relating to the Consultant's overall technical score, as well as scores obtained for each criterion and sub-criterion;(iii) their Financial Proposal will be opened at the public opening of Financial Proposals; and (iv) notify them of the date, time and location of the public opening and invite them for the opening of the Financial Proposals.

#### 23.4 Opening of Financial Proposals

The opening date should allow the Consultants sufficient time to decide to attend the opening and shall be no less than five (5) Business Days from the date of notification of the results of the technical evaluation.

The Consultant's attendance at the opening of the Financial Proposals (in person, or online if such an option is indicated in the Appendix) is optional and is at the Consultant's choice.

The Financial Proposals shall be opened publicly by the Procuring Entity's opening committee in the presence of the representatives of the Consultants and anyone else who chooses to attend. Any interested party who wishes to attend this public opening should contact the Procuring Entity as indicated in the Appendix. At the opening, the names of the Consultants, and the overall technical scores, including the break-down by criterion, shall be read aloud. The Financial Proposals will then be inspected to confirm that they have remained sealed and unopened. These Financial Proposals shall be then opened, and the total prices read aloud and recorded. Copies of the record shall be sent to all Consultants who submitted Proposals.

#### 24. Correction of Errors

24.1 Activities and items described in the Technical Proposal but not priced in the Financial

Proposal, shall be assumed to be included in the prices of other activities or items, and no corrections are made to the Financial Proposal.

- 24.2 Time-Based Contracts-If a Time-Based contract form is included in the RFP, in case of discrepancy between (i) a partial amount(sub-total) and the total amount, or (ii)between the amount derived by multiplication of unit price with quantity and the total price, or (iii) between figures and words, the later will prevail. In case of discrepancy between the Technical and Financial Proposals in indicating quantities of input, the Technical Proposal prevails and the Procuring Entity's evaluation committee shall correct the quantification indicated in the Financial Proposal so as to make it consistent with that indicated in the Technical Proposal, apply the relevant unit price included in the Financial Proposal to the corrected quantity, and correct the total Proposal cost.
- 24.3 Lump-Sum Contracts If a Lump-Sum contract form is included in the RFP, the Consultant is deemed to have included all prices in the Financial Proposal, so neither arithmetical correction nor price adjustments shall be made. The total price, net of taxes shall be considered as the offered price.

#### 25. Taxes

- 25.1 All taxes are deemed to be included in the Consultant's financial proposal as separate items, and, therefore, considered in the evaluation.
- 25.2 All local identifiable taxes levied on the contract in voices (such as sales tax, VAT, excise tax, or any similar taxes or levies) and income and withholding tax payable to Kenya on the remuneration of non-resident Experts for the services rendered in Kenya are dealt with in accordance with the instructions in the Appendix.

#### 26. Conversion to Single Currency

26.1 For evaluation purposes, prices shall be converted to a single currency using the selling rates of exchange, source, and date indicated in the Appendix.

#### 27. Abnormally Low Prices

- 27.1 An Abnormally Low Price is one where the financial price, in combination with other constituent elements of the proposal, appears unreasonably low to the extent that the price raises material concerns with the Procuring Entity as to the capability of the Consulting firm to perform the Contract for the offered price.
- 27.2 In the event of identification of a potentially Abnormally Low Price by the evaluation committee, the Procuring Entity shall seek written clarification from the firm, including a detailed price analyses of its price in relation to the subject matter of the contract, scope, delivery schedule, allocation of risk sand responsibilities and any other requirements of the RFP document.

27.3 After evaluation of the price analyses, if the Procuring Entity determines that the firm has failed to demonstrate its capability to perform the contract for the offered price, the Procuring Entity shall reject the firm's proposal.

### 28. Abnormally High Prices

- 28.1 An abnormally high price is one where the proposal price, in combination with other constituent elements of the proposal, appears unreasonably too high to the extent that the Procuring Entity is concerned that it (the Procuring Entity) may not be getting value for money or it may be paying too high a price for the contract compared with market prices or that genuine competition between Consultants is compromised.
- 28.2 In case of an abnormally high tender price, the Procuring Entity shall make a survey of the market prices, check if the estimated cost of the contract is correct, and review the RFP to check if the specifications, TOR, scope of work and conditions of contract are contributory to the abnormally high proposals. The Procuring Entity may also seek written clarification from the Consultants on the reason or the high proposal price. The Procuring Entity shall proceed as follows:
  - i) If the proposal price is abnormally high based on wrong estimated cost of the contract, the Procuring Entity <u>may accept or not accept</u> the proposal depending on the Procuring Entity's budget considerations.
  - ii) If specifications, TOR, scope of work and/or conditions of contract are contributory to the abnormally high proposal prices, the Procuring Entity shall reject all proposals and may re-invite for proposals for the contract based on revised estimates, specifications, TOR, scope of work and conditions of contract.
- 28.3 If the Procuring Entity determines that the Proposal Price is abnormally too high because genuine competition between Consultants is compromised (often due to collusion, corruption or other manipulations), the Procuring Entity shall reject all Proposals and shall institute or cause competent Government Agencies to institute an investigation on the cause of the compromise, before re-inviting for proposals.

## 29. Combined Technical and Evaluation Report

29.1 The evaluation committee shall prepare a combined technical and financial evaluation report, with specific recommendations for award or otherwise and subject to the required approvals within the Procuring Entity prior to notifications and invitation of Consultant for negotiations.

## **30.** Notification of Intention to enter into a Contract/Notification of Award

30.1 The Procuring Entity shall send to each Consultant (that has not already been notified that it has been unsuccessful) the Notification of Intention to Award the Contract to the successful Consultant. The Notification of Intention to enter into a Contract / Notification

of Award shall contain, at a minimum, the following information:

- i) The name and address of the Consultant with whom the Procuring Entity successfully negotiated a contract;
- ii) the contract price of the successful Proposal;
- iii) a statement of the reasons why the recipient's Proposal was unsuccessful
- iv) the expiry date of the Standstill Period, and
- v) instructions on how to request a debriefing and/or submit a complaint during the standstill period;

### 31. Standstill Period

**31.1** The Standstill Period shall be the number of days stated in the Appendix. The Standstill Period commences the day after the date the Procuring Entity has transmitted to each Consultant (that has not already been notified that it has been unsuccessful) the Notification of Intention to Award the Contract. The Contract shall not be signed earlier than the expiry of the Standstill Period. This period shall be allowed for aggrieved Consultants to lodge an appeal.

## **31.2 NEGOTIATIONS AND AWARD**

### 32. Negotiations

- 32.1 The negotiations will be held at the date and address indicated in the Appendix with the Consultant's representative(s) who must have written power of attorney to negotiate and sign a Contract on behalf of the Consultant.
- 32.2 The evaluation committee shall prepare minutes of negotiations that are signed by the Accounting Officer and the Consultant's authorized representative.

## 32.3 Availability of Key Experts

The invited Consultant shall confirm the availability of all Key Experts including the proposal requisite to the negotiations, or, if applicable, a replacement. Failure to confirm the Key Experts' availability may result in the rejection of the Consultant's Proposal and the Procuring Entity proceeding to negotiate the Contract with the next-ranked Consultant.

32.4 Notwithstanding the above, the substitution of Key Experts at the negotiations may be considered if due solely to circumstances outside the reasonable control of and not foreseeable by the Consultant.

## **32.5 Technical negotiations**

The technical negotiations include discussions of the Terms of Reference (TORs), the proposed methodology, the Procuring Entity's inputs, the special conditions of the Contract, and finalizing the "Description of Services" part of the Contract. These discussions shall not substantially alter the original scope of services under the TOR or the terms of the

contract, lest the quality of the final product, its price, or the relevance of the initial evaluation be affected.

#### **32.6** Financial negotiations

The financial negotiations will be undertaken as stipulated in the Appendix; and include the clarification of the Consultant's tax liability in Kenya and how it should be reflected in the Contract. All applicable taxes shall be itemized separately and included in the contract price.

#### 33. Conclusion of Negotiations

- 33.1 The negotiations are concluded with a review of the finalized draft Contract, which then shall be initialed by the Hospital's and the Consultant's authorized representatives. The negotiations shall be in written form. If the negotiations fail, the Procuring Entity shall inform the Consultant in writing.
- 33.2 If disagreement persists, the Procuring Entity shall terminate the negotiations informing the Consultant of the reasons for doing so. The Procuring Entity will invite the next-ranked Consultant to negotiate a Contract. Once the Procuring Entity commences negotiations with the next-ranked Consultant, the Procuring Entity shall not reopen the earlier negotiations.

#### 34. Letter of Award

**35.** Upon expiry of the Standstill Period, after satisfactorily addressing any appeal that has been filed within the Standstill Period, and upon successful negotiations, the Procuring Entity shall send a Letter of Award to the successful Consultant.

#### **36.** Signing of Contract

- 35.1 The Contract shall be signed prior to the expiration of the Proposal Validity Period and promptly after expiry of the Standstill Period.
- 35.2 The Consultant is expected to commence the assignment on the date and at the location specified in the Appendix .

## 2.4APPENDIX TO INSTRUCTIONS TO TENDERERS

Wherever there is a conflict between the provisions of the instructions to tenderers and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to tenderers.

## **EVALUATION CRITERIA.**

A. MANDATORY REQUIREMENTS: PRELIMINARY EVALUATIONS			
No.	Criteria	Comment	
1	Copy of Company's or Firm's registration certificate/ Incorporation		
2	Proof of Tax Compliance Certificate of the domicile country		
3	Duly filled, signed and stamped self-declaration form		
4	Copy of Certificate of Confirmation of Directors (CR12) less than 12 months old for		
	a local limited company or equivalent for a foreign registered company from the		
	domicile country.		
5	Copy of distribution/ dealership authorization Form or license (show if you are an		
	authorized vendor or reseller) or Intellectual Property certificate if you own the		
	software	Must	
-	<ul> <li>A copy of the JV Agreement entered into by all members OR;</li> </ul>	Comply	
6	• A letter of intent to execute a JV Agreement, signed by all members together.		
	Only where applicable.		
7	Firm's Relevant Experience for the Assignment. Evidence of at least three similar		
	assignments carried out in the past 5 years. Provide details of clients.		
	Attach references/Certificates of completion/ Award Letters/ recommendation letters		
	for related assignments.		
	Due diligence will be undertaken to qualify this information.		
8	Duly filled and signed Confidential Business questionnaire.		
9	ODPC Certificate as a data processor and controller		
N.B O	only firms that submit all the mandatory documents will proceed to Technical Evaluat	tions	
B. TI	ECHNICAL REQUIREMENTS: TECHNICAL EVALUATIONS		
No.	Criteria	Maximum	
		Score (100)	
1	Understanding of the required software by providing a work plan and methodology.		
	The Company profile shall include documentation on the items listed below		
	Documentation submissions (40 Marks)		
	a) A detailed description/brochures/flowcharts of the proposed software (20		
	Marks)		
	<b>b</b> ) Relevance and a close fit between the proposed software and its deployment by		
	the firm; and the hospital's requirement/Terms of Reference. (15 Marks)		
	c) Details of proposed activities and milestones (2Marks)		
	d) Timelines for the period between supply to commissioning (2 Marks)		
	e) Resources required from MMH (1Marks)		

	I. <u>Provision of a presentation and demonstration by the firm at MMH</u>	
	Premises (40 Marks): As per Terms of Reference	
	a) Objectives (b) Specifications (c) Integration with MMH support and systems	
	(d) Information on implementing Framework (e) System enablement	
	components	
	(MMH will communicate on the date of presentations).	
	Note; The bidder shall provide their proposed milestones, projected	
	timelines, activities, milestones, and other technical information as per the	
	Technical requirements.	
2	Qualifications and Experience of Proposed Key Personnel below (15Marks)	
	<ul> <li>Project Team Leader –(10 Marks) – Degree in or any similar field with at least 5</li> </ul>	
	years' experience.	
	<ul> <li>Data Analyst- (2.5 Marks) – Degree in an ICT-related field with at least three years' experience.</li> </ul>	
	Quality Assurance Lead (2.5 Marks) Degree in an ier Folded field with a feast	
	3 years' experience.	
	<b>N.B:</b> To qualify for and in addition to the above personnel qualifications, the bidder	
	must submit CVs, professional accreditation, and educational qualification	
	certificates for each of the three key personnel.	
3	Transfer of knowledge and technology (5Marks)	
N.B	Only firms with scores above 80%, shall qualify for financial evaluations.	
	Negotiations may be carried out with the best-evaluated bidders	
CI	FINANCIAL PROPOSAL: Refer to the price schedule clause 2.6	
<b>U.</b> 1	a. Provide a detailed explanation on factors and calculations that result in the prop	oced revenue
	sharing Model quoted above. These costs shall have been factored in during your re	
		wenue-snaring
	calculations as they shall not be charged separately.	

## **2.5 TERMS OF REFERENCE**

#### Nature and scope of the assignment

This report outlines the specifications required for the platform. These specifications will be shared with interested bidders as part of the tendering process.

### 3.1 Objectives:

The Telemedicine platform should enable virtual consultations for chronic disease patients, enhancing accessibility to healthcare services. The key functionalities of the platform include E-prescription, video conferencing, HMIS integration with the existing Mater Health Records System, insurance integration, an existing chronic disease management program, health messaging, and compliance with the Data Protection Act (DPA) and ability to integrate with the ICD-10 diagnosis criteria.

### 3.2 Specifications:

#### a) E-prescription:

The platform should support electronic prescription capabilities, allowing healthcare providers to generate and securely transmit digital prescriptions to patients. The system should adhere to applicable regulations and standards related to e-prescriptions.

#### **b) Video Conferencing:**

The platform must include robust video conferencing features to facilitate remote consultations between healthcare providers and chronic disease patients. It should support high-quality video and audio connections, with the ability to share medical information and conduct interactive discussions.

## c) HMIS Integration:

The Telemedicine platform should seamlessly integrate with the existing Mater Health Records System. This integration will enable real-time exchange of patient data and continuity of care including medical history, diagnostic reports, and treatment plans, ensuring a comprehensive and up-to-date view of the patient's health records.

## d) Insurance Integration:

More than 90% of Mater Hospital patients pay on credit through insurance companies hence the platform should be able to integrate with insurance systems, allowing for streamlined verification of patient coverage, claims processing, and billing. This integration will enhance the efficiency of administrative processes and ensure smooth financial interactions with insurance providers.

## e) Existing Chronic Disease Management Program:

The Telemedicine platform should be designed to complement and enhance the existing chronic disease management program at Mater Misericordiae Hospital. It should facilitate seamless coordination and

communication among healthcare professionals involved in the program, enabling effective care coordination and monitoring of patients' progress. It should also be able to allow for recording of important vitals like Blood pressure, Sugars, Spo2, BMI and temperature.

#### f) Health Messaging:

It should incorporate secure messaging functionality to facilitate communication between healthcare providers and patients. This feature will enable a timely and secure exchange of information, including appointment reminders, medication instructions adherence support, and general health-related messages. This will help patients to be actively involved in their care and improve health outcomes.

#### g) Virtual Consultations:

The platform should support virtual consultations through various communication channels, including video, audio, and chat. This flexibility will accommodate different patient preferences and ensure accessible healthcare services for chronic disease management.

#### h) Data Protection Act (DPA) 2019 & Digital Health act (DHA) 2023 Compliance:

The Telemedicine platform must comply with the Data Protection Act (or other relevant data protection regulations), ensuring the security and privacy of patient information. The platform should employ appropriate data encryption, access controls, and secure storage mechanisms to safeguard sensitive medical data.

#### i) HIPAA Compliance:

The Telemedicine platform must adhere to the Health Insurance Portability and Accountability Act (HIPAA) regulations. It should incorporate robust security measures to protect patient privacy, including secure transmission and storage of electronic protected health information (ePHI). The platform should also provide mechanisms for user authentication, access controls, and audit logs to ensure HIPAA compliance.

#### j) Integration with ICD-10/ ICD-11 Diagnosis Criteria:

The platform should have the capability to integrate with the existing International Classification of Diseases, Tenth Revision (ICD-10/ ICD-11) diagnosis criteria. This integration will enable healthcare providers to accurately code and document patients' diagnoses, ensuring consistency and compatibility with the existing medical coding standards.

#### k) Telehealth Licensing and Accreditation:

Bidders should provide evidence of holding the appropriate licenses, accreditations, and certifications required to deliver telehealth services. This may include licenses specific to telemedicine or telehealth, as well as any relevant certifications or accreditations from regulatory bodies or professional associations like KMPDC

The Telemedicine platform specifications outlined in this document provide the necessary details for interested bidders in the tendering process hence they should consider all the above specifications when proposing their solutions to Mater Misericordiae Hospital. By leveraging this platform, the hospital aims to enhance the delivery of care for chronic disease patients, improving accessibility and promoting better health outcomes.

#### **3.3 Support from Mater Hospital**

Mater Hospital will support this system through:

- Computer or mobile device: We will need a computer or mobile device that is compatible with the telemedicine software to conduct virtual consultations with patients.
- A dedicated space for telemedicine consultations: There's a need for a private, quiet space to conduct telemedicine consultations without interruptions.
- A plan for billing and payment: including insurance reimbursement, as telemedicine consultations may be subject to different billing and payment processes than in-person visits. This will be developed with the contracting firm.
- Training in telemedicine best practices: You will need training in telemedicine best practices, including how to conduct virtual consultations effectively and how to use telemedicine software. This will be in conjunction with the contracted firm.
- Marketing and patient outreach: A successful telemedicine program requires effective marketing and patient outreach strategies to promote the service and attract patients.

#### **3.4 Implementation Framework**

For the implementation framework, interested bidders should provide the following information:

#### **Technical Proposal**

Bidders should present a detailed technical proposal outlining their approach to implementing the telemedicine platform. This proposal should cover aspects such as infrastructure requirements, system architecture, software development, integration capabilities, and any customization or configuration needed to meet Mater Misericordiae Hospital's specific needs.

#### **Project Plan and Timeline**

Bidders should provide a project plan that outlines the key activities, milestones, and timelines for implementing the telemedicine platform. This plan should include important stages such as system setup, configuration, testing, training, and go-live. It should also address any potential challenges or risks and propose mitigation strategies.

#### **System Customization**

If any customization or configuration is required to align the telemedicine platform with the hospital's workflows and requirements, bidders should clearly outline their approach. This may involve adapting the user interface, integrating with existing systems, incorporating specific features, or addressing data privacy and security concerns.

#### **Data Migration and Integration**

Bidders should describe their strategy for migrating existing patient data and integrating it into the telemedicine platform. This includes data extraction, transformation, and loading processes to ensure a seamless transition and comprehensive patient information within the new system.

#### **Training and Support**

Bidders should outline their plan for training healthcare providers and staff members on using the telemedicine platform effectively. This includes training materials, methodologies, and the availability of ongoing technical support to address any questions or issues that may arise post-implementation.

#### **Compliance and Security Measures**

Bidders need to demonstrate their commitment to compliance with relevant regulations, such as HIPAA, data protection acts and the necessary licensing as stipulated by KMPDC. They should describe the security measures implemented to ensure patient data privacy, including encryption, access controls, and audit logs.

#### **Quality Assurance and Testing**

Bidders should outline their quality assurance and testing processes to ensure the telemedicine platform's reliability, functionality, and performance. This may include unit testing, integration testing, user acceptance testing, and bug-fixing procedures.

#### **Pricing and Cost Proposal**

Bidders should give a Revenue-share model. The proposal should be transparent and clearly indicate any additional costs or potential variations in pricing.

#### **References and Experience**

Bidders should provide references from previous telemedicine platform implementations they have conducted, especially in the healthcare sector. Demonstrating their experience, expertise, and success in delivering similar projects adds credibility and confidence in their capabilities.

#### **Pictorial Designs and Diagrams**

Interested bidders are required to provide comprehensive pictorial designs and diagrams that depict the system's processes and workflows. These visual representations should effectively communicate the following aspects:

- System Architecture: Bidders should provide architectural diagrams that illustrate the overall structure and components of the telemedicine platform. This includes the various modules, databases, interfaces, and integration points within the system. The diagram should highlight the flow of data and interactions between different system elements.
- User Interface Design: Bidders should present mockups or wireframes of the user interface (UI) for both healthcare providers and patients. These designs should depict the layout, navigation, and key features of the platform, showcasing an intuitive and user-friendly interface. The UI designs should adhere to industry best practices for usability and accessibility.
- Process Workflows: Bidders should provide process flow diagrams that outline the step-by-step workflows involved in using the telemedicine platform. These diagrams should demonstrate how healthcare providers and patients interact with the system at various stages, including appointment scheduling, patient registration, consultation initiation, e-prescription, and follow-up care. The workflows should consider different scenarios and incorporate any specific requirements identified by Mater Misericordiae Hospital.
- Data Flow and Integration: Bidders should illustrate the data flow and integration points between the telemedicine platform and other existing systems, such as the Mater Health Records System or insurance systems. The diagrams should highlight how patient data is securely exchanged, synchronized, and utilized within the telemedicine platform, ensuring seamless interoperability and data consistency.

By providing these essential elements in their bid, interested bidders can effectively communicate their approach, capabilities, and value proposition to Mater Misericordiae Hospital for the successful implementation of the telemedicine platform.

#### 3.5 Provision of system enablement components as follows

- 1. Enrollment access
- 2. Virtual Appointments
- 3. Educational resources
- 4. Remote monitoring
- 5. Evaluation and Monitoring

## **2.6 PRICE SCHEDULE**

NO	DESCRIPTION OF PAYMENT OPTIONS TO BE REVIEWED	Percentage (%)
1.	Revenue Sharing Model	
	Proposed Revenue Sharing Model – Bidder: MMH	
N. B	<i>Mandatory:</i> Please Provide a detailed explanation on factors and calculations that result in the proposed revenue-sharing Model quoted above. These costs shall have been factored in during your revenue sharing calculations as they shall not be charged separately.	
N. B	Credit Terms to be proposed by the supplier and explained	

## SECTION III GENERAL CONDITIONS OF CONTRACT GENERAL PROVISIONS

### 1. Definitions

- 1.1 Unless the context otherwise requires, the following terms whenever used in this Contract have the following meanings:
  - a) "Applicable Law" means the laws and any other instruments having the force of law in Kenya.
  - b) "Procuring Entity" means the Procuring Entity that signs the Contract for the Services with the Selected Consultant.
  - c) "Consultant" means a legally established professional consulting firm or entity selected by the Procuring Entity to provide the Services under the signed Contract.
  - "Contract" means the legally binding written agreement signed between the Procuring Entity and the Consultant and which includes all the attached documents listed in its paragraph 1 of the Form of Contract (the General Conditions (GCC), the Special Conditions (SCC), and the Appendices).
  - e) "Day" means a working day unless indicated otherwise.
  - f) "Effective Date" means the date on which this Contract comes into force and effect pursuant to Clause GCC11.
  - g) "Experts" means, collectively, Key Experts, Non-Key Experts, or any other personnel of the Consultant, Sub-consultant or JV member(s) assigned by the Consultant to perform the Services or any part thereof under the Contract.
  - h) "Foreign Currency" means any currency other than the Kenya Shilling.
  - i) "GCC" means these General Conditions of Contract.
  - j) "Government" means the government of Kenya.
  - k) "Joint Venture (JV)" means an association with or without a legal personality distinct from that of its members, of more than one entity where one member has the authority to conduct all businesses for and on behalf of any and all the members of the JV, and where the members of the JV are jointly and severally liable to the Procuring Entity for the performance of the Contract.
  - "Key Expert(s)" means an individual professional whose skills, qualifications, knowledge and experience are critical to the performance of the Services under the Contract and whose Curricula Vitae (CV) was taken in to account in the technical evaluation of the Consultant's proposal.
  - m) "Local Currency" means the Kenya Shilling.
  - n) "Non-Key Expert(s)" means an individual professional provided by the Consultant or its Subconsultant to perform the Services or any part thereof under the Contract.
  - o) "Party" means the Procuring Entity or the Consultant, as the case may be, and "Parties" means both.

- p) "SCC" means the Special Conditions of Contract by which the GCC may be amended or supplemented but not over-written.
- q) "Services" means the work to be performed by the Consultant pursuant to this Contract, as described in Appendix A hereto.
- r) "Sub-consultants" means an entity to whom/which the Consultant subcontracts any part of the Services while remaining solely liable for the execution of the Contract.
- s) "Third Party" means any person or entity other than the Government, the Procuring Entity, the Consultant or a Sub-consultant.

### 2. Relationship between the Parties

1.1 Nothing contained here in shall be construed as establishing a relationship of master and servant or of principal and agent as between the Procuring Entity and the Consultant. The Consultant, subject to this Contract, has complete charge of the Experts and Sub-consultants, if any, performing the Services and shall be fully responsible for the Services performed by the moron their behalf here under.

### 2 Law Governing Contract

2.1 This Contract, its meaning and interpretation, and the relation between the Parties shall be governed by the Applicable Law.

## 2.2 Language

2.3 This Contract has been executed in the language specified in the SCC, which shall be the binding and controlling language for all matters relating to the meaning or interpretation of this Contract.

## 3 Headings

3.1 The headings shall not limit, alter or affect the meaning of this Contract.

## 4 Communications

- 4.1 Any communication required or permitted to be given or made pursuant to this Contract shall be in writing in the language specified in Clause GCC4. Any such notice, request or consent shall be deemed to have been give nor made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent to such Party at the address specified in the SCC.
- 4.2 A party may change its address for notice here under by giving the other Party any communication of such change to the address specified in the SCC.

#### 5 Location

7.1. The Services shall be performed at such locations as are specified in Appendix A here to and, where the location of a particular task is not so specified, at such locations, whether in Kenya or elsewhere, as the Procuring Entity may approve.

#### 6 Authority of Member in Charge

6.1 In case the Consultant is a Joint Venture, the members hereby authorize the member specified in the SCC to act on their behalf in exercising all the Consultant's rights and obligations towards the Procuring Entity under this Contract, including without limitation the receiving of instructions and payments from the Procuring Entity.

#### 7 Authorized Representatives

7.1 Any action required or permitted to be taken, and any document required or permitted to be executed under this Contract by the Procuring Entity or the Consultant may be taken or executed by the officials specified in the SCC.

#### 8 Corrupt and Fraudulent Practices

8.1 TheGovernmentrequirescompliancewithitspolicyandlawsinregardtocorruptandfraudulentorprohibited practices as set forth in its laws and policies.

#### a. Commissions and Fees

8.2 The Procuring Entity requires the Consultant to disclose any commissions, gratuities or fees that may have been paid or are to be paid to agents or any other party with respect to the selection process or execution of the Contract. The information disclosed must include at least the name and address of the agent or the other party, the amount and currency, and the purpose of the commission, gratuity or fee. Failure to disclose such commissions, gratuities or fees may result in termination of the Contract by the Procuring Entity.

Commencement, Completion, Modification and Termination of Contract.

#### 9 Effectiveness of Contract

9.1 This Contract shall come into force and effect on the date (the "Effective Date") of the Procuring Entity's notice to the Consultant instructing the Consultant to begin carrying out the Services. This notice shall confirm that the effectiveness conditions, if any, listed in the SCC have been met.

#### **10** Termination of Contract for Failure to Become Effective

10.1 If this Contract has not become effective within such time period after the date of Contract signature as specified in the SCC, either Party may, by not less than thirty (31) days written notice to the other Party, declare this contract to be null and void, and in the event of such a declaration by either Party, neither Party shall have any claim against the other Party with respect hereto.

#### 11 Commencement of Services

11.1 The Consultant shall confirm availability of Key Experts and begin carrying out the Services not later than the number of days after the Effective Date specified in the SCC.

#### **12** Expiration of Contract

12.1 Unless terminated earlier, this Contract shall expire at the end of such time period after the Effective Date as specified in the SCC.

#### 15 Entire Agreement

13 This Contract contains all covenants, stipulations and provisions agreed by the Parties. No agent or representative of either Party has authority to make, and the Parties shall not be bound by or be liable for, any statement, representation, promise or agreement not set forth herein.

#### 14 Modifications or Variations

14.1 Any modification or variation of the terms and conditions of this Contract, including any modification or variation of the scope of the Services, may only be made by written agreement between the Parties. However, each Party shall give due consideration to any proposals for modification or variation made by the other Party.

#### 14.2 In cases of substantial modifications or variations.

#### 15 Force Majeure

#### a. Definition

- 15.1 For the purposes of this Contract, "Force Majeure" means an event which is beyond the reasonable control of a Party, is not foreseeable, is unavoidable, and makes a Party's performance of its obligations here under impossible or so impractical as reasonably to be considered impossible under the circumstances, and subject to those requirements, includes, but is not limited to, war, riots, civil disorder, earthquake, fire, explosion, storm, flood or other adverse weather conditions, strikes, lockouts or other industrial action confiscation or any other action by Government agencies.
- 15.2 Force Majeure shall not include (i) any event which is caused by then negligence or intentional action of a Party or such Party's Experts, Sub-consultants or agents or employees, nor (ii) any event which a diligent Party could reasonably have been expected to both take into account at the time of the conclusion of this Contract and avoid or overcome in the carrying out of its obligations here under.
- 15.3 Force Majeure shall not include in sufficiency of funds or failure to make any payment required here under.

#### b. No Breach of Contract

15.4 The failure of a Party to fulfill any of its obligations here under shall not be considered to be a breach of, or default under, this Contract in so far as such inability arises from an event of Force Majeure, provided that the Party affected by such an event has taken all reasonable precautions, due care and reasonable alternative measures, all with the objective of carrying out the terms and conditions of this Contract.

#### c. Measures to be taken

- 15.5 A party affected by an event of Force Majeure shall continue to perform its obligations under the Contract as far as is reasonably practical and shall take all reasonable measures to minimize the consequences of any event of Force Majeure.
- 15.6 A Party affected by an event of Force Majeure shall notify the other Party of such event as soon as possible, and in any case not later than fourteen (14) calendar days following the occurrence of such event, providing evidence of the nature and cause of such event, and shall similarly give written notice of the restoration of normal conditions as soon as possible.
- 15.7 Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.
- 15.8 During the period of their inability to perform the Services as a result of an event of Force Majeure, the Consultant, upon instructions by the Procuring Entity, shall either:
  - a demobilize, in which case the Consultant shall be reimbursed for additional costs they reasonably and necessarily incurred, and, if required by the Procuring Entity, in reactivating the Services; or
  - b Continue with the Services to the extent reasonably possible, in which case the Consultant shall continue to be paid under the terms of this Contract and be reimbursed for additional costs reasonably and necessarily incurred.
- 15.9 In the case of disagreement between the Parties as to the existence or extent of Force Majeure, the matter shall be settled

#### 16 Suspension

16.1 The Procuring Entity may, by written notice of suspension to the Consultant, suspend all payments to the Consultant here under if the Consultant fails to per for many of its obligations under this Contract, including the carrying out of the Services, provided that such notice of suspension (i) shall specify the nature of the failure, and (ii) shall request the Consultant to remedy such failure within a period not exceeding thirty (30) calendar days after receipt by the Consultant of such notice of suspension.

#### 17 Termination

17.1 This Contract may be terminated by either Party as per provisions setup below:

## a. By the Procuring Entity

17.1.1 The Procuring Entity may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (a) through (f) of this Clause. In such an occurrence, the Procuring Entity shall give at least thirty (30) calendar days' written notice of termination to the Consultant in case

of the events referred to in (a) through (d); at least sixty (60) calendar days' written notice in case of the event referred to in (e); and at least five (5) calendar days' written notice in case of the event referred to in (f):

- a If the Consultant fails to remedy a failure in the performance of its obligations here under, as specified in a notice of suspension
- b If the Consultant becomes (or, if the Consultant consists of more than one entity if any of its members becomes insolvent or bankrupt or enter into any agreements with their creditors for relief of debt or take advantage of any law for the benefit of debtors or go into liquidation or receivership whether compulsory or voluntary;
- c If the Consultant fails to comply with any final decision reached as a result of arbitration proceedings.
- d If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) calendar days;
- e If the Procuring Entity, in its sole discretion and for any reason whatsoever, decides to terminate this Contract;
- f If the Consultant fails to confirm availability of Key Experts as required
- 17.1.2 Furthermore, if the Procuring Entity determines that the Consultant has engaged in corrupt, fraudulent, collusive, coercive [or obstructive] practices, in competing for or in executing the Contract, then the Procuring Entity may, after giving fourteen (14) calendar days written notice to the Consultant, terminate the Consultant's employment under the Contract.

#### b. By the Consultant

- 17.1.3 The Consultant may terminate this Contract, by not less than thirty (30) calendar days' written notice to the Procuring Entity, in case of the occurrence of any of the events specified in paragraphs (a) through (d) of this Clause.
  - a If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) calendar days.
  - b If the Procuring Entity fails to comply with any final decision reached as a result of arbitration
  - c If the Procuring Entity is in material breach of its obligations pursuant to this Contract and has not remedied the same during the period subsequently approved in writing; following the receipt by the Procuring Entity of the Consultant's notice specifying such breach.

#### c. Cessation of Rights and Obligations

17.1.4 Upon termination of this Contract or upon expiration of this Contract all rights and obligations of the Parties here under shall cease, except (i) such rights and obligations as may have accrued on the date of termination or expiration, (ii) the obligation of confidentiality set forth (iii) the Consultant's obligation to permit inspection, copying and auditing of their accounts and records , and (iv) any right which a Party may have under the Applicable Law.

#### Issued by Procurement Department; Mater Misericordiae Hospital

#### d. Cessation of Services

17.1.5 Upon termination of this Contract by notice of either Party the Consultant shall, unless otherwise agreed by both parties, immediately upon dispatch or receipt of such notice, take all necessary steps to bring the Services to a close in a prompt and orderly manner and shall make every reasonable effort to keep expenditures for this purpose to a minimum. With respect to documents prepared by the Consultant and equipment and materials furnished by the Procuring Entity, the Consultant shall proceed.

#### e. Payment upon Termination

- 17.1.6 Upon termination of this Contract, the Procuring Entity shall make the following payments to the Consultant:
  - a remuneration for Services satisfactorily performed prior to the effective date of termination, and reimbursable expenditures for expenditures actually incurred prior to the effective date of termination; and pursuant to Clause 42;
  - b In the case of termination, reimbursement of any reasonable cost incidental to the prompt and orderly termination of this Contract, including the cost of the return travel of the Experts.

## **OBLIGATIONS OF THE CONSULTANT**

#### 18 General

#### a. Standard of Performance

- 18.1 The Consultant shall perform the Services and carry out the Services with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The Consultant shall always act, in respect of any matter relating to this Contract or to the Services, as a faithful adviser to the Procuring Entity, and shall at all times support and safeguard the Procuring Entity's legitimate interests in any dealings with the third parties.
- 18.2 The Consultant shall employ and provide such qualified and experienced Experts and Subconsultants as are required to carry out the Services.
- 18.3 The Consultant may subcontract part of the Services to an extent and with such Key Experts and Sub- consultants as may be approved in advance by the Procuring Entity. Notwithstanding such approval, the Consultant shall retain full responsibility for the Services.

#### b. Law Applicable to Services

18.4 The Consultant shall perform the Services in accordance with the Contract and the Applicable

Law and shall take all practicable steps to ensure that any of its Experts and Sub-consultants, comply with the Applicable Law.

- 18.5 Throughout the execution of the Contract, the Consultant shall comply with the import of goods and services prohibitions in Kenya when
  - a As a matter of law or official regulations, Kenya prohibits commercial relations with that country; or
  - b by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations,
- 18.6 The Procuring Entity shall notify the Consultant in writing of relevant local customs, and the Consultant shall, after such notification, respect such customs.

#### **19 Conflict of Interests**

19.1 The Consultant shall hold the Procuring Entity's interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or their own corporate interests.

#### a. Consultant Not to Benefit from Commissions, Discounts, etc.

- 19.1.1 The payment of the Consultant shall constitute the Consultant's only payment in connection with this Contract and the Consultant shall not accept for its own benefit any trade commission, discount or similar payment in connection with activities pursuant to this Contract or in the discharge of its obligations here under, and the Consultant shall use its best efforts to ensure that any Sub-consultants, as well as the Experts and agents of either of them, similarly shall not receive any such additional payment.
- 19.1.2 Furthermore, if the Consultant, as part of the Services, has the responsibility of advising the Procuring Entity on the procurement of goods, works or services, shall at all times exercise such responsibility in the best interest of the Procuring Entity. Any discounts or commissions obtained by the Consultant in the exercise of such procurementresponsibilityshallbefortheaccountoftheProcuringEntity.

#### b. Consultant and Affiliates Not to Engage in Certain Activities

19.1.3 The Consultant agrees that, during the term of this Contract and after its termination, the Consultant and any entity affiliated with the Consultant, as well as any Sub-consultants and any entity affiliated with such Sub- consultants, shall be disqualified from providing goods, works or non-consulting services resulting from or directlyrelatedtotheConsultant'sServicesforthepreparationorimplementationoftheproject.

#### c. Prohibition of Conflicting Activities

19.1.4 The Consultant shall not engage and shall cause its Experts as well as its Sub-consultants not to engage, either directly or indirectly, in any business or professional activities that would conflict

with the activities assigned to them under this Contract.

### d. Strict Duty to Disclose Conflicting Activities

19.1.5 The Consultant has an obligation and shall ensure that its Experts and Sub-consultants shall have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of their Procuring Entity, or that may reasonably be perceived as having this effect. Failure to disclose said situations may lead to the disqualification of the Consultant or the termination of its Contract.

## 20 Confidentiality

20.1 Except with the prior written consent of the Procuring Entity, the Consultant and the Experts shall not at any

timecommunicatetoanypersonorentityanyconfidentialinformationacquiredinthecourseoftheServi ces, nor shall the Consultant and the Experts make public the recommendations formulated in the course of, or because of, the Services.

### 21 Liability of the Consultant

21.1 Subject to additional provisions, if any, set forth in the SCC, the Consultant's liability under this Contract shall be as determined under the Applicable Law.

#### 22 Insurance to be taken out by the Consultant

22.1 The Consultant (I) shall takeout and maintain and shall cause any Sub-consultants to takeout and maintain, at its (or the Sub-consultants', as the case may be) own cost but on terms and conditions approved by the Procuring Entity, insurance against the risks, and for the coverage specified in the SCC, and (ii) at the Procuring Entity's request, shall provide evidence to the Procuring Entity showing that such insurance has been taken out and maintained and that the current premiums therefore have been paid. The Consultant shall ensure that such insurance is in place prior to commencing the Services as stated in Clause

## 23 Accounting, Inspection and Auditing

- 23.1 The ConsultantshallkeepandshallmakeallreasonableeffortstocauseitsSub-consultantstokeep, accurate and systematic accounts and records in respect of the Services and in such form and detail as will clearly identify relevant time changes and costs.
- 23.2. The Consultant shall permit and shall cause its Sub-consultants to permit, the persons appointed to inspect the Site and /or all accounts and records relating to the performance of the Contract and the submission of the Proposal to provide the Services, and to have such accounts and records audited by auditors appointed by the HOSPITAL if requested by the hospital. The Consultant's attention is drawn to the fact that that acts intended to materially impede the exercise of the Hospital's inspection and audit rights provided t constitute a prohibited practice subject to contract termination (as well as to a determination of in eligibility under the Hospital's provailing sanctions procedures.)

#### 24 Reporting Obligations

24.1 The ConsultantshallsubmittotheProcuringEntitythereportsanddocumentsspecifiedinAppendixA, in the form, in the numbers and within the time periods set forth in the said Appendix.

### 25 Proprietary Rights of the Procuring Entity in Reports and Records

- 25.1 Unless otherwise indicated in the SCC, all reports and relevant data and information such as maps, diagrams, plans, databases, other documents and software, supporting records or material compiled or prepared by the Consultant for the Procuring Entity in the course of the Services shall be confidential and become and remain the absolute property of the Procuring Entity. The Consultant shall, not later than upon termination or expiration of this Contract, deliver all such documents to the Procuring Entity, together with a detailed inventory thereof. The Consultant may retain a copy of such documents, data and/or software but shall not use the same for purposes unrelated to this Contract without prior written approval of the Procuring Entity.
- 25.2 If license agreements are necessary or appropriate between the Consultant and third parties for purposes of development of the plans, drawings, specifications, designs, databases, other documents and software, the Consultant shall obtain the Procuring Entity's prior written approval to such agreements, and the Procuring Entity shall be entitled at its discretion to require recovering the expenses related to the development of the program(s) concerned. Other restrictions about the future use of these documents and software, if any, shall be specified in the SCC.

#### 26 Equipment, Vehicles and Materials

- 26.1 Equipment, vehicles and materials made available to the Consultant by the Procuring Entity, or purchased by the Consultant wholly or partly with funds provided by the Procuring Entity, shall be the property of the Procuring Entity and shall be marked accordingly. Upon termination or expiration of this Contract, the Consultant shall make available to the Procuring Entity an inventory of such equipment, vehicles and materials and shall dispose of such equipment, vehicles and materials in accordance with the Procuring Entity's instructions. While in possession of such equipment, vehicles and materials, the Consultant, unless otherwise instructed by the Procuring Entity in writing, shall insure the mat the expense of the Procuring Entity in an amount equal to their full replacement value.
- 26.2 Any equipment or materials brought by the Consultant or its Experts into, as applicable.

#### **29. Dispute Resolution**

Any dispute between the Parties arising under or related to this Contract that cannot be settled amicably may be referred to by either Party to the adjudication/arbitration.

## SPECIAL CONDITIONS OF THE CONTRACT

<b>Reference of general conditions</b>	Special condition of contract
of contract	
3.7 Delivery of Services	In accordance with the terms specified by The Mater Hospital in the Terms
	of Reference
3.11 Termination of the contract	This Contract may be terminated by either Party as per provisions in the
	General Conditions of Contract.
3.8 Payment	Under revenue -Sharing Agreement
3.9 Prices	Covered under revenue sharing model
3.16 Applicable law	The Laws of Kenya
3.18 Notices pursuant to the	Addressed to
contract	THE CHIEF EXECUTIVE OFFICER
	MATER MISERICORDIAE HOSPITAL
	P. O. BOX 30325 - 00100,
	NAIROBI.
	Email : ceo@materkenya.com

## **SECTION IV - STANDARD FORMS 4.0 Notes on the Standard Forms**

- **1. Confidential Business Questionnaire Form** This form must be completed by the tenderer and submitted with the tender documents.
- 2. **Bidders Declaration Pact-** This form must be completed by the tenderer and submitted with the tender documents.
- **3. Integrity Pact** This form must be completed by the tenderer and submitted with the tender documents.

## 4.1 CONFIDENTIAL BUSINESS QUESTIONNAIRE

#### You are requested to give the particular indicated in Part 1 and either Part 2(a), 2(b), or 2(c)

#### PART 1. Whichever applies to your type of business

You are advised that it is a serious offence to give false information on this Form.
Part General:
Business Name
Location of business premises
Plot No
Postal Address Tel. No
Fax Email
Nature of business
Registration Certificate No.
Maximum value of business which you can handle at any one time
Kes
Name of your bankers Branch Branch
PART 2(a) – Sole Proprietor:
Your name in fullAge
Nationality Country of origin
Citizenship details
PART 2(B) – Partnership
Give details of partners as follows
Name Nationality Citizenship Details Shares
1
2
3
4
5
PART 2(C) – Registered Company:
Private or public
State the nominal and issued capital of the company –
Nominal Kes
Issued Kes
Give details of all directors as follows

Name Nationality Citizenship Details Shares

Issued by Procurement Department; Mater Misericordiae Hospital

1.	
2.	
3.	
4.	
5.	

Date.....

Signature of Tenderer
(Authorized Signatory)

If a citizen, indicate under "Citizenship Details" whether by Birth, Naturalization or Registration

## 4.2 BIDDER'S DECLARATION

We/I the undersigned ......, in the capacity of .....,for*company/firm/individual*certify that I/We are not in any of the following situations:

1 Bankruptcy or the subject of proceedings for a declaration of bankruptcy, or of an order for compulsory winding up or administration by court, or of any other similar proceedings;

2 Payments to us have been suspended in accordance with the judgment of a court other than a judgment declaring bankruptcy and resulting, in accordance with our national laws, in the total or partial loss of the right to administer and dispose off our property;

3 Legal proceedings have been instituted against us involving an order suspending payments and which may result, in accordance with our national laws, in a declaration of bankruptcy or in any other situation entailing the total or partial loss of the right to administer and dispose of our property;

4 Being wound up, or our affairs are being administered by court, or have entered into an arrangement with creditors, or have suspended business activities or are subject to an injunction against running business by a court of law;

5 Have been convicted by a final judgment of any crime or offence concerning our/my professional conduct;

6 Guilty of serious misrepresentation with regard to information required for participation in an invitation to tender or execution of a tender already awarded; and

7 In breach of contract on another contract with the Government of Kenya or other local or international contracting authority or foreign government.

8 Have been convicted of an offence concerning our/my professional conduct by a court of law, or found guilty of grave professional misconduct;

9 Have not fulfilled obligations relating to payments of taxes or statutory contributions.

If the bidder is in any of the above listed situations, kindly attach documents giving details of the situation.

Names in full: [	]
Signature: [	.]
Duly authorized to sign this bid on behalf of (bidder's name):	
[	]
Place and date: [	]
Stamp of the firm/company:	

## 4.3 INTEGRITY PACT

#### Bidder's Oath to fulfill the Integrity Pact

Accepting that transparent business management and fair public administration are key to social development and national competitiveness, and in an effort to purge corruption and apply sanctions to corrupt businesses, and in full support of the worthy goals of this Integrity Pact, concerning the present tender for \_\_\_\_\_\_ all

personnel of (state the firm)\_\_\_\_\_

and its

sub-contractors and agents hereby agree that:

- 1. We shall not conduct any unethical business practices, such as bid-rigging for the sake of a particular bidder to win the bid, or price-fixing. If proven as a fact that we have engaged in bid-rigging for the sake of a particular bidder to win the bid, we shall accept to be prohibited from submitting bids placed by Mater Misericordiae Hospital (herein referred to as Mater Misericordiae Hospital) for a period of two (2) years. If proven that we have discussed with other bidders in a bid to fix a price, or rigged a bid for a particular bidder to win the bid, we shall accept the prohibition from submitting bids placed by Mater Misericordiae Hospital for a period of two (2) years. If proven that we have discussed with other bidders in a bid to fix a price, or rigged a bid for a particular bidder to win the bid, we shall accept the prohibition from submitting bids placed by Mater Misericordiae Hospital for a period of two (2) years. If any unethical behaviour is tantamount to a fraudulent practice, we accept that such a case may be handed over to the authorities for investigation and possible prosecution.
- 2. In the process of bidding, or concluding or execution of a contract, we shall not offer any bribe, gifts, entertainment or any other undue benefits directly or indirectly to related officials, and in case it is proved that we have violated any terms of this Integrity Pact in relation with a bid, or concluding or execution of a contract, or offered bribes for favors in a contract, to win a contract, or facilitate payment which should not have been forthcoming, we shall accept the prohibition from submitting a bid placed by Mater Misericordiae Hospital for two (2) years. If proven as a fact that we have offered bribes to Mater Misericordiae Hospital or related officials for favors regarding a bid or contract to a bidder or a winning bidder, or for the purpose of faulty execution of the objectives of a contract, we shall accept the prohibition from submitting bids placed by Mater Misericordiae Hospital for two (2) years. If proven that we have offered bribes to Mater Misericordiae Hospital or related by Mater Misericordiae Hospital for a period of two (2) years. If proven that we have offered bribes to Mater Misericordiae Hospital for a contract, we shall accept the prohibition from submitting bids placed by Mater Misericordiae Hospital for a period of two (2) years. If proven that we have offered bribes to Mater Misericordiae Hospital or related officials in relation to bidding, or concluding or execution of a contract, we shall accept the prohibition from submitting bids placed by Mater Misericordiae Hospital for a period of two (2) years.
- 3. In case it is proven that we have offered bribes to a related official or a Mater Misericordiae Hospital official regarding a bid, or concluding or execution of a contract, we shall accept the cancellation of the contract, and shall not file any civil, administrative or criminal appeals.
- 4. We shall make our best effort to institute a Company Code of Conduct that prohibits bribery, bid rigging/fixing or any other corrupt practices in business relations with officials and Mater Misericordiae Hospital, and a company regulation that prohibits any retaliatory acts toward anyone reporting inside corruption.

- 5. In addition, I confirm on behalf of the bidder that the details included in the bidders profile and experience sheet and our quotation are correct to the best of my knowledge and belief. In addition, we authorize, Mater Misericordiae Hospital to seek information from any source to confirm our compliance with the requirements of this Integrity Pact.
- 6. The bidder authorizes Mater Misericordiae Hospital, to seek information from any source, including publication of the name of the bidder to confirm that the bidder is compliant with the requirements of this Integrity Pact.

We shall fulfill this Integrity Pact as a solemn oath made on the basis of mutual trust, and, if and when we win a bid, we shall sign and fulfill the above as a "Special Condition of Contract," and not file any civil, administrative or criminal appeals regarding any of the above terms.

Dated:

Signed by: \_\_\_\_\_

(Chief Executive/Managing Director/ authorized signatory)

Full Name printed: \_\_\_\_\_\_Stamp of the firm/company: